

**Percent change from the previous year on the number of bottles of dairy products sold each day in Japan**

(%)

|   |                               | Fiscal year ended<br>February 29, 2020 |
|---|-------------------------------|--|
|   |                               | Year on year in February               |
|   | <i>New Yakult</i> products    | 108.0                                  |
|   | <i>Yakult 400</i> products    | 94.1                                   |
|   | Other <i>Yakult</i> products  | 243.7                                  |
| <b>Total for <i>Yakult</i> products</b> |                               | <b>104.2</b>                           |
|   | <i>Joie</i> products          | 96.6                                   |
|   | <i>Mil-Mil</i> products       | 94.4                                   |
|   | <i>Sofuhl</i> products        | 99.9                                   |
|   | Other fermented milk products | 111.6                                  |
| <b>Total for fermented milk</b>         |                               | <b>97.7</b>                            |
| Others                                  |                               | 84.7                                   |
| <b>Total</b>                            |                               | <b>102.6</b>                           |